

Call 18/110 #11

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June 15, 2010

To: Judge Maynard and Commissioners Court

From: Mike Dooley, Facilities Manager

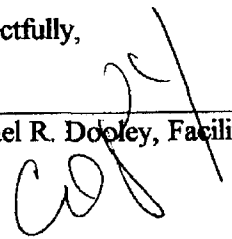
Subject: Defray Base Rental Through July 4th

Land of the Dinosaurs has finished 22% of its maiden season at a loss. Costs are in line with budget projections, but ticket sales have been much lower than expected. The musical is very good as most of our patrons have told us and other local businesses who have benefited. We are seeing a "ramp up" in sales, but it is slow. Land of the Dinosaurs requests the Court defray the \$1000.00 minimum daily rent in favor of a 10% of gross ticket sales fee until after July 4th. In exchange, Land of the Dinosaurs will clean the Amphitheatre after each event in this timeframe to cut the County's labor costs. Land of the Dinosaurs will pay any difference in costs plus basic rent deferred at a later date.

Right now the average ticket gross and novelties is around \$2000.00 per event. This would mean the County would get \$200 on average instead of the \$1000 minimum. The County also pays about \$200 per show day to clean the theatre with temporary labor and one Expo full time person. We will keep record of the amount of rent under the \$1000 which is not paid, then subtract an amount equal to the labor costs to clean the theatre, and the balance will be due from Land of the Dinosaurs before the end of the fiscal year.

Thank you for your consideration. We feel the ticket sales are going up and in a few weeks will surpass the cost of providing the show.

Respectfully,



Michael R. Dooley, Facilities Manager